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MAKING OUR WORK MATTER: FROM SPECTATOR TO ENGAGEMENT

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MAKING OUR WORK MATTER: FROM SPECTATOR TO ENGAGEMENT THROUGH A PUBLIC ORGANIZATION AND MANAGEMENT STUDIES

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ABSTRACT

There are growing concerns about making our work matter in society and organizations, narrowing the theory-practice gap by doing research that has impact. In this paper, we suggest that there is more at stake than the issue of relating theory to practice, that we need to consider how we generate knowledge and think about its relevance. We argue that at the heart of such an endeavor lie critical ontological and epistemological considerations: first, the need to *rethink our self–Other relationships* – the nature of the relationship between ourselves as scholars and community members; and second, the need to generate more situated and relational forms of knowing-from-within that address social and environmental issues. Drawing on the work of critical sociologist Michael Burawoy, we elaborate four approaches to generating knowledge within Organization and Management Studies, arguing that a *Public Organization and Management Studies* offers one way of making our work matter, requiring us to move from being spectators of the world to becoming actively engaged with multiple Others in generating knowledge and action. We discuss both the challenges and opportunities of a Public OMS, offering examples of how we can become more actively engaged.

KEYWORDS: Impact, self/other, socially-relevant knowing-from-within, public organization and management studies, epistemological issues, active engagement

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INTRODUCTION

The original passion for social justice, economic equality, human rights,

sustainable environment, political freedom or simply a better world, that

drew so many of us to sociology, is channeled into the pursuit of

academic credentials (Burawoy, 2005a, p.5).

The debate about the relevance of Organization and Management Studies (OMS) is ongoing, often framed around a 'gap' between rigor and relevance, theory and practice, and academics and practitioners (e.g., Bartenuk, 2020; Hodgkinson & Starkey, 2011; Kieser, Nicolai, & Seidl, 2015; Phillips et al, 2013; Starkey, Hatchuel & Tempest, 2009). Much of this debate stems around not only what knowledge is produced, but also *how* it is produced (Gibbons et al., 1994). Business schools in particular have come under criticism for their focus on scientific and managerialist approaches that separate business from society – reinforcing the view that the impact of our scholarship at a collective/societal level has been largely missing (Tourish, 2019).

There have been calls for business schools to address the grand challenges in society, which has become more acute given the pandemic (Beech & Anseel, 2020), and to adopt more problemcentered approaches to knowledge production through, for example: Mode 2 approaches (Gibbons et al., 1994; Starkey & Madan, 2001); design science (Hodgkinson & Starkey, 2011; 2012; van Aken & Romme, 2009); engaged scholarship (Van de Ven, 2007), insider/outsider research teams (Bartunek & Louis, 1996; Yeo & Dopson, 2018), and change laboratories (Sannino & Engeström, 2017). While these are laudable shifts, the focus of this research often remains functionalist, objectivist, and organizationally-oriented and rarely embodies a critical social conscience (Rubião-Resende & Zilberberg-Oviedo, 2020). Our purpose is not to rehash this debate, but to propose that we need to embrace a critical social conscience in our research, and to do so we need to return to the fundamental ontological issue of rethinking our self-Other (academic-world) relationships. We suggest this requires a shift in our research practice, one that eliminates and interweaves boundaries between theory-practice, academic-practitioner, rigor-relevance, neutrality-bias, generalizability-contextualization, etc., in an intersubjective space where they emerge and shift in a dialectic interplay between ourselves, others and our surroundings (Cunliffe, 2011).

As Burawoy (2005a) states in the epigraph quote above, we need to return to addressing the fundamental question of how we may engage with multiple communities to address social and environmental problems. Bapuji et al. (2020) claim that in times of troubles, organizations have traditionally *responded*; now they need to step up, redesign and help lead the reshaping of society. Such approaches are emerging in top academic journals, possibly as a consequence of deepening concerns regarding the grand societal challenges. This has resulted in a sudden rise in more collective forms of knowledge production and action that extend beyond the firm's boundaries to positively impact society. For example, the Academy of Management Discoveries hosted a special issue on the United Nations Sustainable Development Goals, examining the shared blueprint that focuses on planetary peace and prosperity (e.g., Williams, Whiteman & Parker, 2019). The Academy of Management Perspectives compiled a special issue on collective entrepreneurship for social impact (Markman et al., 2019). In this issue, Doh, Tashman and Benischke (2019) argued the need for collective environmental entrepreneurship (CEE) where different knowledge from business, government and NGOs work as partners to leverage and combine their competencies in addressing grand environmental challenges. In the Journal of Management Studies, King and Carberry (2020) explore the impacts of social movements, societal crisis and organizational theory. These are just a few examples of organizational research that now places society at the center of organizational inquiry, suggesting the emergence of a 'new science' that includes acting in the

world through engaging with Others (Nicolescu, 2008). The purpose of this expository paper, then, is to address how Organization and Management Studies (OMS) research might begin to engage with the world's social, economic and human inequalities, and environmental problems by embracing multiple forms of knowledge creation. To do so, we extend sociologist Michael Burawoy's (2005a) four types of knowledge – professional, critical, policy, and public - to our OMSⁱ context.

Our contribution therefore lies in exploring how a *Public Organization and Management Studies*, situated within an intersubjective ontology, can bring a critical social conscience to our research, one that has possibilities for transformative outcomes. Public Organization and Management Studies (Public OMS) critiques the notion that we are 'in here' and everything else is 'out there', acknowledging that we exist in entangled, interdependent and indeterminate webs of relationships (Pavlovich, 2020). This calls upon us to think and act in more reflexive ways by questioning our role in society, the nature of 'good' knowledge, and how we should engage with 'Others' in addressing publicly-relevant issues – in other words, a fundamental re-thinking of the nature of our place as academics in the world. We begin this conversation by discussing the epistemological considerations through an examination of our current OMS perspectives (Professional, Critical and Policy), before elaborating the need for a fourth form, Public Organization and Management Studies. We address challenges and opportunities, before offering illustrations of how a Public OMS can help us become more engaged.

Epistemological considerations: How can OMS create knowledge that is socially useful?

As OMS scholars, we study human behavior, economic performance, social organization, and forms of corporate governance, topics that lend themselves to influencing practice. We have the knowledge and expertise to make our work matter by creating social (as well as economic)

value; facilitating the design and management of socially-responsible organizations; participating in the creation of sustainable environments and community well-being; and influencing human rights and social justice. Despite this, until recently, we have still been (ironically for an applied social sciences discipline) a minor player in the arena of global responsibility. If we are to make our work matter, we need to blur the self-Other boundary and "transform social science to an activity done in public, for the public, sometimes to clarify, sometimes to intervene, sometimes to generate new perspectives, and always to serve as eyes and ears in ongoing efforts at understanding the present and deliberating about the future" (Flyvbjerg, 2001, p.166). What, then, might we do?

In addressing the issue of whether OMS should engage with society's grand challenges, we ask two initial reflexive questions (to paraphrase Burawoy, 2005a, 2007):

- Organization and management studies for whom? *Ourselves* as academics (knowledge for knowledge's sake) and/or *others* (knowledge for a purpose)? This question is underscored by the nature of the self-Other relationship, and in particular our role as spectators or engaged participants.
- 2. Organization and management studies for what? For *means* (e.g., techniques, principles and models of effectiveness and efficiency) and/or *ends* (the impact of business and business schools on society at large)?

These questions are important because if we buy into the idea that OMS is concerned with both means and ends, business and society, then we need to consider how we can engage the transformative potential of knowledge generation.

Engaging with Others therefore begins at home with a reflexive self-examination of the differences and complexities within our profession. OMS is multifaceted: an interweaving of

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various functional disciplines and forms of knowledge, each with its own logic and role to play in terms of legitimizing, relevancing and destabilizing the discipline. These logics result in multiple ideological tensions, which influence the perceived legitimacy of particular types of knowledge and research, and appropriate the meaning of 'relevance' and 'impact'.

In Table 1 (below), we translate and extend Burawoy's (2005a) three types of sociology to OMS. Each form is ideological, based around deep commitments to a particular perspective (Deetz, 1996), which holds an implicit and/or explicit moral stance and assumptions about preferred means and ends. Perspectives are reinforced because academics are often trained in a specific tradition, have individual expertise in a specialized field, and work within institutional cultures and knowledge communities that support a particular form of knowledge. Each knowledge community endeavors to establish and retain legitimacy by developing an internal logic or 'system of intelligibility' – a coherent form of knowledge – around the established norms and standards of that community. We highlight these commitments by identifying the ontology, self-Other relationship and the implicit or explicit moral stance that generally underpins each form, followed by its purpose, associated epistemology and way of theorizing, and finally what is seen to be relevant within each form.

INSERT TABLE 1 HERE

Professional OMS

Professional OMS, mainly based on an often axiomatic objectivist ontology of a real reality out there (Cunliffe, 2011), embraces the logic of science and positivism to formulate models, theories and frameworks to explain the empirical world. The self-Other relationship is bounded: expert academics who endeavor to separate themselves from the Others as spectators because of concerns that involvement could lead to bias. The epistemological strategy of Professional OMS

is functionalist and performative, generating knowledge that will improve managerial and organizational efficiency and effectiveness – through the possession and application of knowledge and expertise based on 'scientific' theories and 'facts'. Good knowledge is therefore judged by the scientific constructs of validity, reliability and generalizability that focus on research protocols and technique (Burawoy, 2005a). An underlying purpose of Professional OMS is to legitimize the discipline by creating specialist expertise knowledge, predictive theories and models that help systematize organizations and management.

Theorizing is often 'top down' and deductive with the aim of advancing and building theory (Suddaby, Hardy & Huy, 2011). Fisher and Aguinis (2017) define theory elaboration as a process in which pre-existing concepts or models are used to explain empirical observations, which "requires specifying constructs, relations, and processes at the conceptual level and assessing the fit of those relations empirically" (p.441). Similarly, Corley and Gioia (2011) argue that a significant theoretical contribution can be located along two dimensions - originality (further split into revelatory and incremental) and *utility* (scientifically and practically useful). Scientific utility improves conceptual rigor, while practical utility (based on a knowledge transfer model) relates to developing theory that "can be directly applied to the problems practicing managers and other organizational practitioners face" (p.18). This approach is typical of Professional OMS because it is based upon developing theory that has an impact *on* practice rather than impact *in* practice. In other words – to return to the two reflexive questions on page 6 – Professional OMS is responsible for developing knowledge to improve organizational design, technology, product development, strategy, marketing, etc., and is often based on a spectator role with the academic as a detached and neutral observer of society.

Critical OMS

Critical OMS utilizes an objectivist and sometimes a subjectivist (socially-constructed and individually experienced) discursive ontology, to destabilize the discipline and its normative interests by engaging with the aim of emancipation from what is viewed as the ideologicallyinformed theory and practice of Professional OMS. By employing the logic of anti-performativity through reflexive critique, Critical OMS aims to radicalize mainstream theories by examining "how prevailing structures of domination produce a systemic corrosion of moral responsibility when any concern for people or for the environment requires justification in terms of its contribution to profitable growth" (Adler, Forbes & Wilmott, 2007, p.121). As such, it is the reflexive conscience (Burawoy, 2004) of Professional OMS, challenging its foundations and values by questioning the ideologically-infused nature of knowledge and practice: interrogating and destabilizing fixed representations, sedimented meanings, and oppressive practices. Because Critical OMS is mainly anti-normative, concerned with critiquing the politicized relationships, regimes and discourses of domination in organizations and society, the moral stance of Critical OMS is often relativism – that no one moral position should be privileged because that replaces one system of domination with another. While some Critical OMS scholars are concerned with emancipation from these unequal power relations, they still tend to view the self-Other relationship from a spectator, detached intellectual stance, studying and advocating change for others without necessarily considering their own role (self) in the process. It remains a world 'out there'. And paradoxically, while developing their own critical theories, critical scholars can be anti-theory in the sense of challenging the fixed and causal nature of mainstream theories.

The issue of relevance in Critical OMS is a contested one, with two main conflicting positions (Fournier & Grey, 2000). The first – anti-performativity – implicitly challenges the very notion of relevance and any forms of intervention by seeking to disengage from practice, preferring

to undermine and overthrow mainstream OMS and management practice through intellectual or canonical critique (Hartman, 2014). Impact as an end result is questionable, unless it is about provoking others to think differently and more critically. The second position is one of critical performativity, which is about moving beyond agonistic criticism to promoting social change (Edwards, 2017) and to eliminate oppressive practices through *transformative redefinition* or a progressive performativity (Wickert & Schaefer, 2015). Thus, one can be a Critical OMS scholar and educator *and* engage with practice by encouraging managers and students to reflexively question relationships of power and control, engage in 'critical' action, and develop more responsible and equitable organizations and managers. This critically-reflexive engagement with managers or as managers (King & Learmonth, 2015) can help address the moral ambiguities and contradictions within our own and their work. Hartman (2014) adds a third possibility, subversive functionalism, in which relevance could be framed as a critique used to complement and enlighten mainstream theories and practice and offer alternative forms of organizing and managing.

To summarize, much of Critical OMS seeks to question mainstream forms of knowledge and organizing from a spectator perspective by focusing on a critique of the Other – of managers, business and society, i.e., knowledge for ourselves and questioning means and ends. However, a small minority of critical management scholars do reflexively examine self-Other relationships between themselves, the Academy, business and society (e.g., Prasad, 2015) and engage in intellectual or academic activism by addressing social justice issues (e.g., Contu, 2018). Reedy and King (2019) for example, engage in critical performativity through the practice of activist ethnography, participating in and researching alternative organizations who are working for change.

Policy OMS

The goal of Policy OMS is to solve problems or conduct research for specific clients such as business organizations or government, or find solutions to specific problems identified by funding bodies. Its internal logic is often based on pragmatic forms of 'useful' and expert knowledge, disseminated through an objective transactional exchange and knowledge transfer where the academic tends to be the expert researcher. Thus, Policy OMS generates knowledge for a purpose (the client's) and potentially for both means and ends. In this sense, it is associated with relevancing the discipline because it is about developing or applying models, principles, techniques and processes associated with Professional OMS, to inform, question, evaluate, or facilitate practice, e.g., business problems, technology transfer, global challenges, or policy issues. Policy OMS can be influenced by funding needs for research, a drive for innovation, or organizational, regional, or national development initiatives (Sá, Dias, & Sá, 2018). The moral stance is one of pragmatism or instrumentalism because value is determined by the requirements of the situation at hand and the practical social or organizational consequences (Dewey, 1908/1996), i.e., knowledge and theory are justified by application to practice in particular circumstances that have predetermined ends.

The self-Other relationship can often be seen in terms of academics (self) as expert consultants and advisers to organizations and policy makers (Others), but in which the needs of the Other play a major role. While acknowledging the risk involved in the current academic climate, Prahalad (2011) commented that he made a decision early in his career that his research would "always start(s) with the preoccupation of managers" (p.139) – a strategy consistent with Policy OMS. There are examples of institutional support for this form of knowledge, the Stanford Center on Poverty and Inequalityⁱⁱ supports research, disseminates information and aims to train policy makers and politicians. The Center for Strategic Communication at Arizona State

Universityⁱⁱⁱ draws on faculty from various disciplines to research and offer guidance to policy makers and spokespersons on various topics, for example, narratives used by Islamist extremists' to influence contested populations. National initiatives in Europe seek to encourage Policy OMS through an impact and engagement agenda, which includes the UK Research Excellence Framework's impact case studies, and the Economic and Social Research Council's (ESRC) priority in terms of funding research "mobilising social science evidence to address significant social and economic challenges" including: mental health, housing, productivity, the macroeconomy, climate change, and trust and global governance in a turbulent age^{iv}. Yet funded Policy OMS (and Professional OMS) research is often based on academic standards relating to big survey data oriented around instrumental goals and thin description. Further, business and management is often less forthcoming than other disciplines (e.g., education, sociology, health) and interdisciplinary fields in promoting such work.

Finally, Policy OMS comprises consulting activities by both academics and management consultants, sometimes in partnership, who apply theory and generate knowledge of practical use, often through organizational development activities or action research. Consultants and academic entrepreneurs are not just concerned with business efficiency and policy advice, but also corporate social responsibility and markets for virtue. In their study of CSR consultants in Québec, Brès and Gond (2014) found consultants were translators not only in terms of applying knowledge to practice, but also in spreading responsible practices across organizations, acting as intermediaries between social movements and business, and enacting and influencing CSR regulations and standards.

Each form of OMS operates independently with its own purpose, values, legitimating strategy, and way of determining and evaluating relevance. But they also, to a degree, work

interdependently as Policy OMS draws on and applies knowledge and expertise generated by Professional OMS, and Critical OMS can be the conscience of each by asking what might be taken for granted or unspoken in policies, practices and social and moral values. Each also has its own pathology (Burawoy, 2004). Professional OMS can be overly focused on method and is in danger of being irrelevant because of spectatorship or "a certain excess of distance" from the world (Faubion, 2009, p.149). While reflexivity is seen as a cornerstone of Critical OMS, it is often translated as an abstract philosophical and inward-looking methodological reflexivity examining the assumptions underpinning the nature of knowledge and research, rather than a reflexivity embedded in practice. It can be seen to be dogmatic, esoteric and portentous (e.g., Rowlinson & Hassard, 2011) with no clear outcomes. Policy OMS can become "a servant of power" of government and funding bodies (Burawoy, 2004, p.1611) and produce knowledge that is too narrowly and instrumentally focused, resulting in criticisms of a lack of rigor. To summarize, Professional and Critical OMS can become too self-referential, while Policy OMS can limit the range of knowledge produced and each can impede alternative ways of theorizing. As Tsui (2013, p.167) notes:

"These criticisms suggest a lack of concern by management scholars for the relevance of our work for the larger society and may even imply that academia has been no better than Wall Street in terms of caring for the world beyond our own interests."

In our endeavor to make our work matter, we draw on the work of Burawoy to propose the need to consider a fourth form that is relatively unknown in Organization and Management Studies compared to the other three – a *Public Organization and Management Studies*.

Within the literature, current solutions to narrowing the gap between theory and practice include: developing theories that help managers better solve problems, using more appropriate

theoretical frameworks in our research, creating better (more predictive) models, and educating managers more effectively (e.g., Aguinis et al, 2020; Corley & Gioia, 2011). These focus on "closing the research-practice gap in $[\dots]$ ways practitioners can better know what the science says and engage more readily in its application" (Hodgkinson & Rousseau, 2009, p.542). But as Van de Ven and Johnson (2006) note, these solutions focus on increasing relevance by improving knowledge transfer, i.e., making academic theory relevant to practice and communicating that theory more effectively, rather than stepping back and addressing the gap in terms of knowledge *production* as a collective achievement. There have been moves to view knowledge as such, for example: engaged scholarship (Van de Ven, 2007), insider/outsider research teams (Bartunek & Louis, 1996; Yeo & Dopson, 2018), co-generated and transformative research (Marcos & Denyer, 2012; Scaratti et al. 2017), Mode 2 research (Gibbons et al., 1994; Starkey & Madan, 2001) and trading zones (Romme et al, 2015; Sealy et al., 2017). We suggest these forms of research are implicitly or explicitly based on narrowing the self-Other gap to varying degrees, and while they have been significant in stimulating thinking around relevance and impact of such research, they have not bridged academia and practice as much as hoped (Bartunek, 2011). Indeed, as Bartunek (2020) notes more recently in her assessment of the impact on practice of key theories such as Porter's Five Forces Model, that "what was theorized about fit the times and addressed issues of concern" (p.25), and often through consulting activities (Policy OMS).

It is our intention to build on this work by suggesting that there is more at stake than the issue of relating theory to practice, it is also important to reflect on how we generate knowledge and the nature of our relationship with others and the world around us. We argue that at the heart of such an endeavor lie critical ontological considerations: the need to *rethink our self–Other* (academic-practitioner/community/society) relationships, because understanding the various ways

 in which this relationship is understood impacts how it is enacted and the type of knowledge generated.

MAKING OUR WORK MATTER THROUGH A PUBLIC ORGANIZATION AND MANAGEMENT STUDIES

The philosophers have only *interpreted* the world, in various ways; the point is to

change it. (Marx, 1845–1846, in Harkavy, 2006, p.7)

We now argue that there is a fourth form of OMS - A Public OMS – that offers a way of making our work matter by blurring the boundaries between self-Other. Knowledge generation through an intersubjective ontology requires an engagement of our sociological imagination (Mills, 1959) which eschews abstracted empiricism in favor of addressing the "problems of history, the problems of biography, and the problems of social structure in which biography and history intersect" (p.225). We begin by defining Public OMS (see Table 2) before going on to examine its implications.

INSERT TABLE 2 HERE

Burawoy (2005a,b) and others (Nichols, 2007) have been vocal in calling for a Public Sociology to complement traditional sociology by drawing attention to the need for public debate on the nature of society: the values, problems and challenges experienced by people across the world. We argue that a Public OMS differs from the other three types because its 'deep commitments' (Deetz, op cit) lie in an intersubjective ontology, which means acknowledging that we are always in relation with Others: other people, communities, history, language, culture, our environment through a "reciprocal insertion and intertwining" (Merleau-Ponty, 1964, p.138). Intersubjectivity requires thinking about our self-Other relationships in radically-reflexive ways (Pollner, 1991),

ways in which we see ourselves as embedded within – and constituting – our social and material world as we talk, interact, and act with others. As such, we shape our understanding of reality "out of many possible realities we potentially can create" (Dieleman, 2017, p.172). This way of understanding means that we are not detached academics but engaged participants with others in generating knowledge. Indeed, Burawoy (2004) argues that Public Sociology involves reciprocal engagement, academics working with multiple communities and counter-communities^v (e.g., local neighborhood organizations, activist groups) in unmediated dialogue to discuss the nature of society and the kind of world we want to live in. Thus, while a Public OMS and Mode 2 applied research are both problem-driven and participative, we argue the former goes beyond Mode 2 which is often based on academic forms of knowledge and a differentiation between theoretical and practical outputs (Guerci, Radaelli & Shani, 2019). Reciprocal engagement in Public OMS drawing on an intersubjective ontology to collaboratively means develop new methodologies/theories/knowledge in generating solutions to public issues. In doing so, we shift from academically-oriented knowledge to a knowing-from-within (Shotter, 1996) - a preconceptual and sometimes deeply embedded contextual understanding that is often implicit. Knowing-from-within occurs at the intersection of experience, tacit understanding, and explicit knowledge and may be surfaced and articulated through reflexive dialogue that draws upon a critical social conscience. Public OMS therefore recognizes the need to address not just the bottom line and economy, but also issues of poverty, social justice, community and environmental wellbeing.

While this is a hotly debated topic in sociology, with critics as well as supporters, we suggest a Public OMS merits attention because of current academic interest in relevance and impact, the influence of business and now the global pandemic which is impacting vulnerable

communities and magnifying inequalities. For example, Lumpkin and Bacq (2019) illustrate the need for civic wealth creation through the engaged participation and collaboration of groups of diverse stakeholders who voluntarily and specifically create activities for positive social change. By embracing an intersubjective ontology, knowing-from-within, and a critical social conscience, a Public OMS foregrounds emergent and plural forms of knowledge and knowing and an ethical intention to live well "with and for others" by building 'just' organizations and societies (Ricoeur, 1992, p.172). Thus, the moral stance of Public OMS is a communitarian one – based on the belief that we are diverse social selves working and living in organizations and communities and therefore dialogue around what constitutes the public good needs to recognize a plurality of views. Research agendas are created between academics and research participants, knowing is generated collaboratively and in dialogue with 'others' interested in addressing and solving everyday experienced problems.

Because Public OMS embeds the discipline in everyday life, in community and organizational issues (e.g., human rights, injustice) and social and environmental problems (e.g., sustainability), academics become actors in civil society (Burawoy, 2004), not as detached spectators but collaborators engaged in deliberative dialogue. Theorizing within this form of OMS is not the Professional OMS abstracted approach, where issues such as inequality and poverty are objectified, categorized, modeled and conceptualized, but takes the form of 'engaged judgment' (phronesis) with the lived experience and embodied agency (ability to act in circumstances) of people (Shotter & Tsoukas, 2014). Generated inductively or abductively, knowing-from-within is developed through collaborative dialogue in which 'theory' may take the form of action guiding anticipatory understandings (Shotter, 2008) that shape participants understanding of what is going on around them, offer insights, resonances and ways of moving on or guides for action.

Consequently, relevance is defined in terms of impact on social problems and 'findings' are presented in ways that are accessible and meaningful to diverse audiences.

Public OMS therefore differs from the other three forms because it is based on a democratization of knowledge and an intersubjective blurring of self-Other in which knowledge and expertise is not just the purview of academics but also the many actors within civil society. It recognizes that knowledge/knowing is embedded in social and local contexts and sensitive to a heterogeneous audience. Consequently, this opens up possibilities that knowledge is also transgressive (Nowotny, 2003), contestable across the various forms and open to different interpretations and modes of construction by different 'knowledgeable' participants (academics *and* practitioners). As such, Public OMS can be the conscience of Policy OMS (Burawoy, 2004). Academic expertise becomes one form amongst many, and academics become accountable to a wider audience in terms of the process of knowledge creation and the impact of their work.

EPISTEMOLOGICAL AND METHODOLOGICAL CONSIDERATIONS

Burawoy (2017) argues that the university, and its associated business school, is a battleground "of competing real utopias, harboring alternative visions of its future, visions that are rooted in real tendencies" (p.141). These utopias influence and legitimize particular forms of knowledge that are reflected in Professional, Critical and Policy OMS: the cloistered university educating the mind, the critical university questioning society, the marketized university commodifying knowledge. The fourth tendency, he argues, is rooted in civil society and becomes the foundation of a Public OMS, where the real utopia of the university involves a deliberative democracy that embraces more pluralist forms of knowledge and research – forms that are outwardly focused (not self-referential), emergent, situational, dialogic, and engaged. We now go on to explore the question we began with: *How might OMS begin to address and make an impact*

 on social, economic and human inequalities, and environmental problems in the world today? by examining the epistemological and methodological considerations of a Public OMS through two research streams.

The Nature of Knowledge and Knowledge Generation

Public OMS means moving beyond an either/or (self-other, theory-practice) dichotomy to explore how we may create, intersubjectively, socially robust knowing-from-within in a rigorous and practical sense, in which both *means* and *ends* are considered. Nowotny (2003) defines socially robust knowledge as "a relational term... [which] describes a process not a product" (p.155). The process – dialogue between academics and community members about social issues and where differing agendas are debated and explored – is as important as the outcome because it involves bringing together pluralistic and more socially distributed forms of knowledge/knowing and expertise in the pursuit of change. We suggest this connects strongly to Mills (1959) notion of the sociological imagination in that it embodies the intellectual, moral and political tasks of social science and shifts research sites to the intersection of personal troubles and public issues as academics, community members, government and business can come together to resolve social issues through deliberative debate. Public OMS differs from the other forms by calling upon us to go beyond academic definitions of knowledge and theory to knowing-from-within (Shotter, 2008), a pre-conceptual practical moral form of knowing in which we are morally obliged to treat people as participants in meaning-making. Drawing on an intersubjective ontology, Public OMS research is inherently relational, where knowing, action and change are created between people – not by negotiating across self/academic/theory and Other/practical/action interests, but by working together to create new ways of seeing, doing and knowing. Theories, fixed roles, techniques and exchange relationships are put aside in order to focus on change related to the moral obligations of the context, i.e., a critical social conscience.

The Public Science Project (PSP) at The Graduate Center of the City University of New York, offers an example of deliberative democracy and critical social conscience, where a coalition of activists, researchers, youth, elders, lawyers, prisoners, and educators work on projects relating to "educational injustice, lives under surveillance, and the collateral damage of mass incarceration"^{vi}. PSP projects are situated in schools and/or community-based organizations struggling for quality education, economic opportunities, and human rights and are thus based on the premise of having an impact <u>in</u> and <u>on</u> these issues. Deliberative democracy also equates with Flyvbjerg's (2001) notion of phronetic (as opposed to scientific) knowledge, which aims to contribute to "society's practical rationality in elucidating where we are, where we want to go, and what is desirable according to diverse sets of values and interests" (p.167).

Because making our work matter is about having an impact by thinking more broadly about the relationship between organizations, communities, society and the environment in a critical and inclusive way, how we generate knowledge within a Public OMS requires us to blur boundaries between disciplines, and between disciplines and community members. As early as 1985, theoretical physicist Nicolescu urged us to move beyond interdisciplinarity (which mainly involves the transfer of methods across disciplines) to transdisciplinarity, which *"is at once between the disciplines, across the different disciplines, and beyond all disciplines"* (2008, p.2, italics in original). At the heart of transdisciplinarity lies a concern for a socially responsible science that facilitates problem solving and social change by acting *in* the world and engaging with Others to invent 'new science'^{vii}. This means developing new methodologies collaboratively to integrate knowledge and to act in the world by working at "the intersection of [our] respective

fields" (Gray, 2008). Given young climate activist Greta Thunberg's rebuke of world leaders at the UN for continuing to talk about 'fairytales of eternal economic growth' while 'entire ecosystems are collapsing'viii, business schools need to catch up in terms of adopting transdisciplinary approaches to research. Research in Professional, Policy and Critical OMS is mainly disciplinary-based, sometimes interdisciplinary, but rarely transdisciplinary, because as Parker (2018) notes, even interdisciplinarity is a problem because of the way universities are organized, and evaluate and train faculty.

Public OMS Research: From Spectatorship to Engagement

"All human beings are [...] researchers, since all human beings make decisions that require

them to make systematic forays beyond their current knowledge horizons"

(Appadurai, 2006, p.167).

Public OMS epistemology is participative, relational, dialogical and reflexive, in which the researcher moves from spectatorship to engagement. As socio-cultural anthropologist Appadurai notes above, we are all researchers. He offers an example of his own involvement and intervention in a project in Mumbai, India, in a small organization of early career researchers (sociologists, architects, journalists, teachers, business people, etc.) *Partners for Urban Knowledge Action and Research.* Together they created rigorous and socially robust knowledge by documenting, analyzing and communicating social issues. Documenting involved writing, photographing and filming one's personal experience of living in the city, as a means of gathering data about issues such as housing, sanitation, and safety – an initiative that captures the essence of Mill's sociological imagination by connecting intimate personal experiences with broader public issues. This project also exemplifies community involvement and impact by drawing on an intersubjective and relational way of generating knowing-from-within around social problems. Public OMS

therefore encompasses historical and situated perspectives, including "wider communities of discourse, from policy makers to subaltern counter-publics" in ways that promote public reflection and inquiry (Burawoy & Van Antwerpen, 2001, p.2).

Within OMS, one example of intersubjective relational engagement is Burns et al's (2014) participatory organizational research study of the treatment and mistreatment of older people in UK care homes, where groups of residents, their relatives, and researchers collaboratively defined the research problem and the research design and worked together in data collection and analysis. The dialogic and reflexive relationship between academics and community members is also illustrated in Cunliffe and Scaratti's (2017) account of a research project in an Italian nonprofit therapeutic community experiencing problems with displaced Romany people to whom they had offered shelter. Rather than going into the community to study the dynamics of conflict (Professional OMS) or to offer a solution (Policy OMS), the researcher aimed to help community stakeholders solve the problem relationally through reflexive dialogue (Public OMS). The methodology was "situated, collaborative, interpretive and fluid - requiring an ethical responsiveness on the part of the researcher in seeking multiple, embodied and agentic accounts of all involved" (Cunliffe & Scaratti, 2017, p.41). Findings were disseminated through jointly organized public events, at academic and practitioner conferences, and through a peer reviewed journal (Scaratti, 2014).

As these examples indicate, the intention of Public OMS research with a critical social conscience is to generate a knowing-from-within by participants reflexively surfacing, articulating and questioning taken-for-granted assumptions and practices. Outcomes are therefore not necessarily theorized articles about practice, as in Critical and Professional OMS, but shareable learning, methods (ways of addressing problems collaboratively), provocations to public reflection

and reflexivity around resolving specific social and environmental issues, and creating action strategies. Public OMS therefore focuses on both means (socially robust forms of knowing-from-within) and ends (action), and foregrounds alternative forms of knowing.

The argument against Public OMS is that it will somehow erode expert scientific knowledge, distort 'objectivity', and result in the discipline becoming politicized and moralized. Turner (2005), in his critique of Burawoy, argues that "The problem with incorporating the ideas of a social movement into the corpus of a discipline is that the justified moral zeal and outrage of those in the movement become a part of how sociological inquiry is conducted" (p.35). If scholars become advocates or activists then the integrity of the profession is impacted because, Turner argues, we retain our legitimacy only if we present scientifically valid and objective data and theory. And yet, as we have indicated in Tables 1 and 2, no form of knowledge is ideologically neutral because credibility is based on the deep commitments of each and therefore inherently subject to political dynamics (Epstein, 1996).

We are arguing for greater pluralism and a greater acceptance of a Public OMS within this pluralism which can supplement ways in which we make our work matter by introducing more pluralistic forms of knowing. *Within* OMS we need to recognize that these different forms of knowledge are equally valid and each has something to contribute to our understanding of organizations and society. We suggest that each form of knowledge is distinct, legitimating itself and contributing in a particular way. Professional OMS develops knowledge and techniques that improves effectiveness and efficiency; Policy OMS utilizes knowledge to resolve organizational problems and inform policy, and Critical OMS can be the reflexive conscience of these forms, examining what might be taken for granted in policies, practices and social and moral values that might impact both 'personal troubles' and 'public issues'. Rather than defending one form and

contesting others, a dialogue *between* forms, especially in relation to issues such as eliminating human inequalities or improving social sustainability, could lead to new perspectives and more expansive, innovative and relevant solutions.

To illustrate, we use the example of international management, a growing sub-discipline within organization studies. Professional OMS focuses on the structures, mechanisms and dynamics of international organizations and relationships (e.g., Xiao et al, 2013). International Critical OMS scholars pay attention to how the historical, social and geopolitical processes related to colonialism and globalization can perpetuate exploitative relationships of local experience (e.g., Frenkel, 2008; Gopinath & Prasad, 2013). In Policy OMS, international management scholars and consultants may work with multinational organizations or advise policy makers on issues such as offshoring or emerging markets. It is difficult to find examples of Public OMS approaches to international management, in which researchers are sensitive to community and indigenous forms of knowledge and work with local people to understand their lived experience. However, one example is McCarthy and Muthuri's (2018) study of gender and power in the Ghanaian fair trade cocoa value chain using visual participatory methods to engage 'fringe stakeholders'. While OMS scholars within each form often work independently, an understanding and recognition of the issues addressed by others, or a 'multiple-form' transdisciplinary research team, and a multifaceted analysis and acceptance of different forms of theorizing/acting, could enhance the relevance of our work for organizational and social problems.

MOVING FROM SPECTATOR TO ENGAGEMENT: IMPLEMENTING A PUBLIC ORGANIZATION AND MANAGEMENT STUDIES

A Public OMS requires scholars to become activists in various ways in order to participate in the process of social change. Turner's (2005) claim that the discipline will become moralized if

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scholars become activists assumes that academics should stand above issues of right and wrong and not be concerned about the uses to which their research and their theories may be put. The 2013 Francis Report on the UK's Mid Staffordshire National Health Service Foundation Trust scandal contradicts this stance, finding that one of the main factors leading to high needless patient death rates was management thinking dominated by financial control and statistical targets which led to a focus on the means (information systems, budgetary controls and performance management systems), rather than the ends (patient care and well-being). The concern for scientific measurement excluded the moral and very human responsibilities of the organization and its managers – an illustration of Ghoshal's (2005) critique of the pathology of Professional OMS. Indeed, this very issue is being debated currently by nations at the height of the Covid 19 pandemic.

One argument against making our work matter and against adopting a Public OMS is that Business Schools should be concerned only with the utopia of the Marketized University, focusing purely on economic growth and organizational efficiency, and that issues of poverty, human rights and social justice are the purview of other social science disciplines. But as Tsui (2003) notes, Business Schools have been criticized for being self-interested and doing more harm than good in society. Numerous cases of the negative impact of corporations on communities and the environment reinforce the danger of separating business and society, personal troubles and public issues. The recognition and active support of the interrelated nature of self-Other relationships, of academic/community engagement in addressing social problems and collaborating in creating social justice, human rights, sustainable environments and healthy societies are global, they require blurring the boundaries between self-Other at many levels, along with fluid forms of knowledge and collaboration that contribute in different ways to their resolution. That is, in making our work matter we need to go beyond the question of whether we have anything meaningful to *say* that is of relevance to others, to whether we can *do* something meaningful to contribute to a better world: to move from spectator to engaged activist.

This requires us to move beyond the drive to solely publish theoretically and methodologically-driven work in 'high quality' journals and recognize our political and moral tasks as scholars (Mills, 1959). To do so means not just 'talking to ourselves' but 'talking *with*' Others. It also means accepting and rewarding multiple ways of working and a variety of academic/scholar identities – for example, as researcher-theorist, educator, administrator, public intellectual/expert, citizen and community member, and activist (Cheney, Lair & Kendall, 2013, p.72-3). We conclude by offering suggestions and examples of how we can make our work matter through a Public OMS.

- 1. The first issue is to generate debate in our academic and professional institutions about the roles and responsibilities of academia for addressing *and acting upon* society's grand challenges. It requires asking the question: relevance to what purpose? If we accept that business schools have a social responsibility, then they need to develop research strategies around the grand challenges that draw on broader notions and incorporate interdisciplinary and transdisciplinary collaborations. This is beginning to occur in the UK and Europe, where some European Research Council (ERC) and Economic and Social Research Council (ESRC) funded projects require international and transdisciplinary collaborations. This has incentivized universities to re-examine their research strategies and the allocation of resources also requires "critical reflection and a profound self-examination" of the purpose and role of Business Schools in society (Losada, Martell & Lozano, 2011, p.163) because systemic change is needed for academia to value relevance. Such a change will require "adaptations of culture,"

people, and more" (Vermeulen, 2005, p.980), including the criteria used to evaluate and reward academic performance. We suggest that perhaps an identity crisis is needed within OMS, to force reflexive debate about what and who we – the Academy – are. Such a crisis may be necessary – and indeed is upon us - because, as Ray Anderson, Chairman of Interface observed in relation to sustainability, the Academy "changes so slowly, so ponderously, clinging to the opiate of the *status quo*" (2009, p.xxii).

- 2. Formal recognition needs to be given to the various forms of OMS, recognizing the multiple positioning of academics within and across each form and the various roles academics can play in making their work matter. This means not only rethinking the gatekeeping activities of journals, but also the redesign of Ph.D. and early career researcher programs to include debates around how philosophical considerations (ontology) influence knowledge generation, research designs and goals surely fundamental to the Doctor of Philosophy degree. Participants can be exposed to different forms of knowledge, and a dialogue created between each, so that one doesn't dominate the others. A fundamental rethinking of the self-Other relationship can help broaden understanding of the nature and various forms of knowledge, open students to the possibilities of research and to choices about their role in the Academy and society, and help address Tsui's (2013) concern for the 'terrible life of young scholars'.
- 3. We need to engage with multiple definitions of 'relevance' and 'knowledge' that consider not only knowledge transfer models but also various approaches to knowledge generation that include knowing-from-within, i.e., research *with* practitioners and community members drawing on their understanding. Kieser and Leiner (2009) argue that collaborative research (especially action research) between practitioners and academics is impossible because acceptable research methods, preferred outputs, success criteria, and discourses are different.

Scientific knowledge can only be produced if practitioners are trained in academic research methods and if business schools have two faculty teams (one for rigor and the other for relevance). But this privileges self/theory over Others/knowing-from-within and is not easy to implement. Wood (2017) talks about the tensions between applied and scientific research centers in a Brazilian Business school, highlighting that applied research involves a different set of interests and competencies to academic research. For example, applied researchers need to be able to establish partnerships and mobilize interest groups including social, political and community actors, and disseminate knowledge in different and widely accessible ways to scientific research. Torre et al. (2012) argue that 'deep participation' through critical participatory action research is one way of connecting academics and community activists to address social justice issues and can concomitantly build theory, contribute to social policy, share data, and provoke collective action. One example within a Public OMS of using participatory action research to build knowing-from-within is the co-creation of a narrative ethical charter in an Italian Blood Donor organization (Cunliffe & Ivaldi, 2020). This was done through reflexive dialogue between employees, managers, researchers, volunteers, and donors and the charter was designed to generate reflexive dialogue around ethical issues.

4. We need to explore alternative forms of self-organization around social change and academic activism. One such example occurs within the field of radical geography, where the AntipodeFoundation, a registered charity with eight academic trustees, aims to promote research, education and scholarship. It produces a peer reviewed academic journal, offers grants to support workshops, etc., and gives scholar-activist awards to promote academic and nonacademic (think tanks, grass root community organizations, social movements, etc.) collaboration around research and various forms of co-enquiry. Support is given for innovative

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and original work that goes "beyond the boundaries of established academic practice" and carries the purpose of improving society^{ix}. Maxey (2004) argues that we can negotiate engagement in various ways, by taking initiating (starting and running activist groups), supporting (contributing to grass root activities) or peripheral (sporadic support) activist roles depending on situational issues. Academics from the natural sciences are also becoming activists and finding alternative 'outputs' by blogging on various local and global issues such as fluoridation, climate change, pollution, and genetically modified foods. Albert Einstein himself was a vocal political activist on a number of issues including the control of nuclear weapons (Rowe & Schulmann, 2007).

- 5. Learn from the 'best practices' of other disciplines. Collaborative forms of knowledge production directly impacting social change are less valued in OMS than in other disciplines such as education and communication (e.g. Galletta & Torre, 2019; Phillips et al., 2013; the University of Birmingham has an MA Education in Social Justice); sociology (e.g., Queen Margaret University in Scotland has an MSc in Public Sociology); geography, political science and psychology where feminist scholars in particular work with disadvantaged communities and groups (e.g. McKay et al, 2011; Nared & Bole, 2020). Within OMS, there is a form of intellectual activism (Contu, 2018) through an association of critical scholars (VIDA^x) supports the work of women and queer, trans, non-binary people in business schools and academia struggling against discrimination, harassment, marginalization and exploitation
- 6. The Health Sciences have also formally addressed the need for different forms of making their work matter, for example, through the US Community-Campus Partnerships for Health^{xi} which promotes health equality and social justice through forums, conferences and supporting community-based participatory research; the Institute for Community Engaged Scholarship in

Canada which supports collaborative university-community partnerships; and communitybased participatory research organized to improve health (e.g., London et al, 2020; Wallerstein & Duran, 2010).

Many of these examples are not about knowledge transfer, nor involvement in service activities (which usually do not include research), but transdisciplinary partnerships with other disciplines and with community members – a partnership in which all participants are equal – to generate knowledge and action around social issues. As business school academics, we should be ideally positioned to engage in these activities because our profession and our research interests transcend local and national boundaries, but this requires us to understand "the intimate realities of ourselves in connection with larger social realities" (Burawoy, 2005a, p.15): i.e., to narrow the self-Other boundary and acknowledge the interrelationship between ourselves and others. As discussed above, this requires change at many levels. The prevailing career narcissism in Business Schools, based on where one has published and how much one is cited displaces and elides alternative definitions, raising the question of how many schools will "be comfortable with faculty taking public stances on controversial issues or will necessarily be proactive in rewarding faculty who are critical of the status quo" (Bridgman, 2007, p.437). But if we do nothing, we are in danger of becoming irrelevant.

To conclude, what differentiates Public OMS from other forms is that it is rooted in an intersubjective ontology, engages a critical social conscience, draws upon knowing-from-within of all participants, and utilizes situated, collaborative, dialogic, relational, and plural forms of knowing. As such, it is concerned with addressing social and environmental issues with communities and counter communities. Our intention is not to revisit the longstanding rigor-relevance, scientific/academic knowledge versus practice debate, but to call for the development

 of forms of knowing and researching rarely used in OMS that can help generate public dialogue and action. Given current social and moral challenges such as the pandemic, social inequalities, and climate change, the need for pluralism and more organic and situated forms of research and knowing is acute.

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ⁱ We use organization and management studies (OMS) because the issues refer to both.

ⁱⁱ <u>https://inequality.stanford.edu/research</u> (accessed June, 2021).

iii <u>https://humancommunication.asu.edu/research-and-initiatives/center-for-strategic-communication</u> (accessed January 2021)

^{iv} http://www.esrc.ac.uk/about-esrc/mission-strategy-priorities/index.aspx.

^v Which Burawoy (2005a: 7) terms 'counter-public'.

^{vi} <u>https://www.gc.cuny.edu/Page-Elements/Academics-Research-Centers-Initiatives/Centers-and-Institutes/Center-for-Human-Environments/Research-Sub-Groups/Public-Science-Project-(PSP) (accessed June, 2021).</u>

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- ^{vii} The International Center for Transdisciplinary Research <u>http://ciret-</u>transdisciplinarity.org/index_en.php
- viii https://www.bbc.com/news/av/world-49795221/thunberg-if-you-choose-to-fail-us-we-will-neverforgive-you. (accessed June 2021)
- ix <u>http://antipodefoundation.org/scholar-activist-project-awards/</u> (accessed March, 2020)
- x https://criticalmanagementvida.wordpress.com (accessed June, 2021)
- xi <u>https://www.ccphealth.org</u> (accessed June, 2021)

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]	TABLE 1	
Over	view of Forms of Organiz	ation and Management S	tudies (OMS)
	(Based on Bu	rawoy, 2005a, p.9-10)	
	Professional	Critical Organization	Policy Organization
	Organization and Management Studies	and Management Studies	and Management Studies
	Objectivist	Objectivist/Subjectivist.	Objectivist/Subjectiv
	OMS for ourselves.	OMS for ourselves and	OMS for others. Clier
Associated		maybe others.	may be businesses o
Ontology and			government.
Self/Other	Bounded and distant Self-	Separate Self/Other	Expert Self, advising
relationship	Other relationship.	relationship, politicized	receptive Other.
		'other'.	
	Expert, neutral spectator.	Critical, interrogatory	Spectator/engaged.
		spectator, sometimes engaged.	
	A normative stance based	De-privileging one moral	Moral instrumentalis
	on a generalized	position over any other.	and pragmatism: value
Moral Stance	instrumental rationality.	Identifying situated moral	determined by success
	Value determined by	ambiguities and	problem resolution ir
	contribution to theory.	contradictions.	particular context.
		Questioning values	
		underlying society &	
		organizations.	

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	Accountability to academic peers.	Accountability to critical peers.	Accountability to the client.
		The reflexive conscience	
		of Professional OMS.	
	Research studies designed	Critical investigation of	Client defined goals.
Purpose	to develop and extend	the purpose and	
i ui pose	theory via scientific	normative foundations of	
	methods.	knowledge.	
	Performativity:	Anti-performativity:	Performativity: providing
	theoretical/technical	uncovering oppression,	a service to the client
	knowledge in the pursuit	exclusion, injustice.	through the provision of
	of theories of	Potentially emancipatory	data, the solution of
	organizational and	through activism and	organization problems,
	managerial efficiency and	intellectual activism.	addressing business
	effectiveness.		issues, making policy
			recommendations.
	Legitimizing the	Destabilizing the	Relevancing the
	discipline.	discipline.	discipline.
Legitimating	The formulation of	Questioning the	Developing knowledge
epistemologica	rigorous, valid and	assumptions, silences, and	that can be used in
l strategy	prescriptive models,	un/intended purposes of	practice, by practitioners
	theories, frameworks, etc.	mainstream OMS.	and policymakers.
	A priori theory	Philosophical reflexive	Applied models,
Theory	development or	situated critique.	techniques, and
T neor y	elaboration.	Revealing tensions.	principles.

	Grand theory and	Heterodox theory.	Practicality of theories.
	abstracted empiricism.	Abductive, retroductive.	Deductive and/or
	Regularities. Explanatory		inductive.
	concepts, causality, often		
	deductive.		
	Theory 'of'.	'Anti-theory theory'.	Applied theory.
	Developing knowledge	Relevance based on	Client satisfaction. The
Definition of	and theories that may	opening up debate	resolution of business
Relevance	inform practice.	through canonical	problems and input into
Kelevance	Relevance based on peer	critique, critical	policy making.
	review.	performativity and	
		subversive functionalism.	
	Impact on knowledge,	Impact on knowledge,	Impact on/in practice,
	education and practice.	education, sometimes	theory implications.
		practice.	
	Knowledge transfer.	Knowledge transfer?	Knowledge
			transfer/generation

	TABLE 2: Public Organization and Management Studies
Associated	Intersubjective.
Ontology and	OMS with others and ourselves.
Self/Other	Engaged and interwoven Self/Other relationships.
relationship	Dialogic and reflexive collaborators.
Moral Stance	A values-driven, communitarian-based morality. Plurality of views and consensus
	around the public good through deliberative democracy.
	Accountability to and with others in public dialogue.
	Critical social conscience.
	Addressing problems and challenges in society, the economy, business and
Purpose	organizations to generate change through situated and emergent knowing-from-
L. L	within. An agenda created between academics and practitioners. Presenting
	findings in accessible ways for multiple audiences.
	Embedding the discipline.
Legitimating	Utilizing a sociological imagination – connecting personal and social interests and
epistemological	issues. The collaborative generation between academics and community of socially
strategy	robust knowing-from-within. Dialogic, reflexive, relational, participatory.
	Generating insights and provocations to public reflection/reflexivity. Situated
Theory	practical theories. Phronesis. Action guiding anticipatory understandings.
J	Inductive or abductive.
	Theory 'in'.

Definition of	Academic activism and social change at community and global levels.
Relevance	Collaborative knowledge generation with transformative outcomes.
	Impact in